

HIGHLIGHTS

- Alestra launched new IT services: Cloud ERP and Infrastructure as a Service (IaaS).
- Alestra expanded its Data Center capacity in 35%.
- EBITDA amounted to US \$128M, setting a new Company record.
- Alfa acquired AT&T's 49% stake in Alestra. Alfa is the sole shareholder of Alestra.

ALESTRA'S STRATEGY

During the year ALESTRA continued to offer the most innovative Information Technology solutions, supported by a comprehensive practice of Network Managed Services to the enterprise segment within Mexico. Alestra's current portfolio provides: Value added services such as Data Center, Cloud and Security applications including vertical solutions for specialized industries such as Healthcare and Education; in addition to consulting services for designing and managing complex IT and communications (ITC) projects.

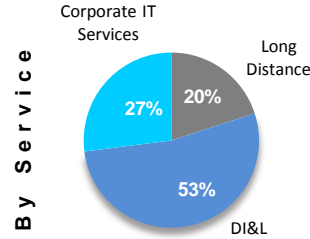
Alfa acquired AT&T's 49% stake in Alestra. Alfa is now the sole shareholder of Alestra and will continue supporting Alestra strategy. Accordingly, as of October 1, 2011, Alestra ceased to provide AGN services.

NEW SERVICES

In the second half of the year Alestra launched new IT services: an ERP service in the cloud, in collaboration with SAP that allows our clients to benefit from a world class management tool without big investment in infrastructure, consulting and license fees; also launched Infrastructure as a Service (IaaS) that provides hardware (servers and memory) on demand to our enterprise clients.



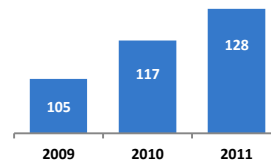
REVENUE BREAKDOWN



Alestra is expanding its IT Services

Revenues amounted to US \$379M, 5% higher than 2010. This was mainly due a 11% increase in Value Added Services (VAS) revenues. The growth in VAS is mainly driven by a 17% increase in Corporate IT Services revenues which represented 27% of Alestra total revenues.

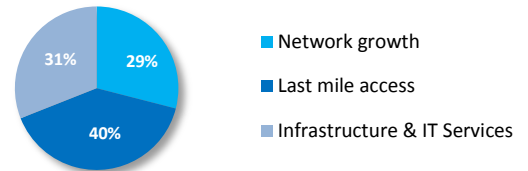
EBITDA



The Company set a new record in EBITDA

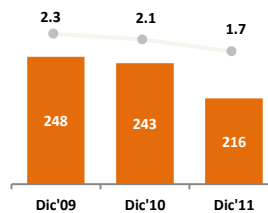
EBITDA amounted to US \$128M, 9% higher when compared to previous year, setting a new Company record.

CAPITAL EXPENDITURES



Continuous cash flow generation allowed Alestra to invest US \$70M in capital expenditures during 2011. Funds were used mainly to deploy new IT services, provide last mile access to connect customers and to expand Alestra's network.

TOTAL DEBT



Strong financial condition

US\$M

Total Debt  
Total Debt / EBITDA

Total Debt at the end of 2011 amounted to US \$216M a US \$27M decrease compared to previous year. Alestra financial condition remained strong. Total Debt to EBITDA was 1.7 times while Interest Coverage was 4.6 times.